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**AM-Ereván: BERD - Suministro e instalación de bombas de agua y alcantarillado y equipo asociado  
2012/S 23-037834**

Project name: Yerevan Metro Rehabilitation Project  
Country: Armenia  
Business sector: Municipal and environmental infrastructure  
Project ID: 39815  
Funding source: EBRD, EIB and NIF  
Type of contract: Supply and installation  
Type of notice: Invitation for tenders  
Issue date: 27.01.2012  
Closing date: 13.03.2012, 15:00 local time

This Invitation for Tenders follows the General Procurement Notice for this project which was published on the EBRD Web Site, Procurement Opportunities on 9 December 2011.

The Karen Demirchyan Yerevan Metro Company hereinafter referred to as the Employer, intends to use part of the proceeds of a loan from the European Bank for Reconstruction and Development (the "EBRD" or the "Bank"), a loan from European Investment Bank ("EIB") and a grant from the EU Neighbourhood Investment Facility ("NIF") towards the cost of "Supply & Installation of Water and Sewerage Pumps and Associated Equipment" which forms part of the overall Yerevan Metro Rehabilitation Project (the Project). The purpose of the Project is to address immediate rehabilitation needs on the metro system and consists of the procurement of various goods and services.

The Employer now invites sealed tenders from eligible Contractors for the following contract to be funded from part of the proceeds of the loan: design, manufacture, factory acceptance, supply, delivery, installation, testing, commissioning and provision of associated services in respect of: 50 No. new Centrifugal (Non-Borehole) Water and Sewerage Pump Sets, 26 No. new Borehole Water Pump Sets with all associated equipment and components including motors, pipe work, valves, changeover panels, control panels, etc. plus decommissioning and removal of 50 No. existing Centrifugal (Non-Borehole) Water and Sewerage Pump Sets, 26 No. existing Borehole Water Pump Sets with all associated equipment and components including motors, pipe work, valves, changeover panels, control panels, etc.

It is envisaged that much of the transportation of the new and existing Plant and Equipment and some of the installation works within the metro tunnels will be implemented during "no train" periods.

The new Plant and Equipment includes, but is not limited to, the following:

- Pumps
- Motors
- Control panels
- Distribution panels
- Changeover panels
- Cabling between the locally mounted changeover panels, distribution panels, pump control panels and pumps etc.
- Float switches
- Pipe work
- Baseplate plinths
- Valves
- Grounding mats (earth mats)
- Instrumentation, including Pressure Gauges and Globe Valves

The anticipated time for completion of the Facilities is 12 months from the Effective Date.

Tendering for contracts that are to be financed with the proceeds of a loan from the Bank is open to firms from any country or countries.

To be qualified for the award of a contract, tenderers must satisfy the following minimum criteria:

(i) In the case of a tenderer offering to supply Plant and Equipment under the Contract which the tenderer does not manufacture or otherwise produce, the tenderer has been duly authorised by the Plant and Equipment's manufacturer or producer to supply the Plant and Equipment in the Employer's country.

The tenderer is to provide a Manufacturer's Authorisation Form (Volume I. v) for the Plant and Equipment and all major bought-in components thereof;

(ii) The audited balance sheets for the last three (3) years shall be submitted, or if such is not required by the legislation of the tenderer's country, any other financial statements acceptable to the Employer, which must demonstrate the soundness of the tenderer's financial position, showing long-term profitability. Where necessary, the Employer will make inquiries with the tenderer's bankers;

(iii) Average annual turnover as prime Contractor (defined as billing for performed works delivered and under delivery) over the last three (3) years shall be not less than Euro 2 million (Two Million) equivalent;

(iv) The tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means sufficient to meet the production cash flow for the contract estimated as not less than Euro 300,000 (Three Hundred Thousand) equivalent, taking into account the tenderer's commitments for other contracts;

(v) Experience as prime contractor, contractor, or subcontractor, in at least three (3) contracts within the last five (5) years, each with a value of at least eighty (80) percent of the estimated cost of the contract, that have been successfully and substantially completed and that are similar to the proposed contract. The tenderer shall provide client names, addresses, contract details and values;

(vi) The tenderer shall provide a description of the firm's qualifications supported by Quality Assurance/Quality Control certification (e.g. latest ISO 9001, or regional equivalent certificates of the manufacturers of the major equipment with a validity covering at least the supply period);

(vii) The tenderer shall provide accurate information on any current or past litigation or arbitration resulting from contracts completed or under execution by him over the last three (3) years. A consistent history of historical non-performance and/or litigation awards against the tenderer or any partner of a joint venture may result in rejection of the tender;

(viii) The tenderer shall demonstrate that it is capable of carrying out the repair and maintenance of the Facilities in Armenia during the Defect Liability Period; that it shall have consumables and spare parts storage in Armenia enabling it to make prompt delivery thereof to the Site to ensure the proper and continuing functioning of the Facilities; and that it shall be capable of ensuring the possibility of the repair and maintenance of the Facilities in Armenia after the Defect Liability Period expiry as well. The tenderer shall demonstrate how these obligations will be met in the event of a contract;

(ix) The tenderer shall demonstrate that the staff used for engineering support and technical supervision for the duration of the contract are suitably qualified. The candidates for the tenderer's proposed Contractor's Representative, Construction Manager and Supervisory Staff shall each have not less than five (5) years total experience, three (3) years experience of similar work, and three (3) years in a similar position.

At the time of tender submission, the tenderer shall provide estimates of the total number of personnel needed to undertake the Contract and provide the following information:

- (a) Name of proposed staff
- (b) Proposed position
- (c) Relevant experience and qualifications
- (d) Language capabilities

The Contractor's personnel are required to communicate and work in the Armenian or Russian languages. In addition, the Contractor's Representative and Construction Manager shall be able to communicate in the English language (English being the language of the contract). In the event that the Contractor's personnel are not able to work in the Armenian or

Russian languages, the Contractor shall provide an appropriate number of interpreters/ translators to be available on site at all times of work;

In case the tender is submitted by particular partnerships or other unincorporated association of enterprises carrying out their activity on the basis of an agreement on joint venture (hereinafter "joint venture or consortium"), such joint venture or consortium shall meet the following qualification requirements:

(a) The lead member firm of the joint venture or consortium (the "member firm of a joint venture or consortium in charge") shall have the experience as a prime contractor, in execution of at least two (2) contracts, specified in the qualification criteria (v), specified above;

(b) The lead member firm shall meet not less than sixty (60) percent of qualifying criteria (iii) and (iv), specified above;

(c) The lead member firm shall satisfy qualifying criteria (vi) specified above;

(d) At least one member firm of the joint venture or consortium shall have the experience as a prime contractor, contractor, or subcontractor in execution of at least one (1) contract, specified in the qualification criteria (v), specified above;

(e) Each member firm of the joint venture or consortium shall satisfy the qualifying criteria (ii) and (vii), specified above, moreover, each member firm shall satisfy not less than twenty (20) percent of qualification criteria (iii) and (iv) specified above;

(f) The joint venture or consortium shall satisfy collectively the qualification criteria (ii), (iii), (iv), (v) and (viii) for which purpose the relevant figures for each of the member firms shall be added to arrive at the total capacity of the joint venture or consortium.

Tender documents may be obtained from the office at the address below upon payment of a non-refundable fee of Euro 200.00 (Two Hundred) or AMD (Armenian Dram) equivalent, or the equivalent amount in any freely convertible currency. Currency exchange rates shall be in accordance with rates set by the Central Bank of Armenia on the date of payment. Payment shall be made by bank transfer and documents shall be released upon provision by the tenderer of a receipt showing funds were transmitted to the following accounts, or upon confirmation from Employer's bank that funds have been received. Cash payments are not permitted.

Payments in EUR

Beneficiary: Yerevan Metropolitan aft Demirchyan

Beneficiary Bank: UNIBANK, Armenia

SWIFT: UNIJ AM 22

Account No: 24104004285502

Correspondent Bank: Deutsche Bank AG

SWIFT: DEUTDEFF

Account: 9477282

Payment Ref: Payment of fee in order to receive tender documentation

Payment in AMD

Beneficiary: Yerevan Metropolitan aft Demirchyan

Beneficiary Bank: UNIBANK, Armenia

SWIFT: UNIJ AM 22

Account: 24104004285500

Payment Ref: Payment of fee in order to receive tender documentation

Upon receiving appropriate evidence of payment of the non-refundable fee, the documents will be promptly dispatched by courier, however, no liability can be accepted for loss or late delivery. If requested the documents can also be dispatched electronically after the presentation by the prospective tenderer of appropriate evidence of payment of the non-refundable fee. In the event of discrepancy between electronic and hard copies of the documents, the hard copy shall prevail.

Site visits will be arranged for Tuesday 7 February and Wednesday 8 February 2012. Tenderers shall be expected to take all necessary measurements on site and to satisfy themselves that all required quantities have been included in their prices. No re-measurement to quantities shall be applicable. Attendance at the site visits is therefore considered as mandatory. Tenderers should be prepared to visit the site during no-train periods i.e. approximately between 00:00 hrs and 04:30 hrs (in the morning). Country entry/exit Visas can be purchased at the airport. Those wishing to attend do so at their own expense.

All tenders must be accompanied by a Tender Security to Yerevan Metro Company of Euro 30,000 (Thirty Thousand) or its equivalent in a convertible currency, in the form of a Bank Guarantee as included in Volume I .iv.

Tenders must be delivered to the office at the address below on or before 15:00 hrs (Yerevan time) on Tuesday 13 March 2012. The tenders will be opened at 16:00 hrs (Yerevan time) on Tuesday 13 March 2012, in the presence of those tenderers' representatives who choose to attend.

A register of potential tenderers who have purchased the tender documents may be inspected at the address below. Prospective tenderers may obtain further information from, and inspect and acquire the tender documents at the following office:

Karen Demirchyan Yerevan Metro CJSC, Project Implementation Unit (PIU), 78 Baghramyan Street, 0033, Yerevan, Republic of Armenia. Contact: Mr. Garry Manukyan. Tel/Fax: +374 10 27 3081. Email: metro374@gmail.com